

## Budapest Airport invites retailers to submit EOI in further elevation of retail proposition

Budapest Airport is calling for 'expressions of interest' from retail providers to enter its upcoming tender process for outlets in the heart of the shopping environment in the SkyCourt and Terminal 2A. Spanning some 550m<sup>2</sup>, several new five year contracts are available in Hungarian souvenirs and fine food, fashion and accessories as well as watches and jewellery in a move to elevate Budapest's current retail proposition.



Photo caption: Budapest Airport's SkyCourt, the flagship F&B and shopping centre where some of the shops will be tendered this month.

**Matured contracts to be tendered:**

Tender No.	No. of shops	Area	Location and map no.	Retail category
SR1	2*	131m <sup>2</sup>	Airside, departure level (28 & 29)	Hungarian souvenirs
SR2	1	118m <sup>2</sup>	Airside, departure level (30)	Hungarian fine food
SR3	3**	249m <sup>2</sup>	Airside, departure level (28, 29 & 30)	Hungarian souvenirs and fine food
SR4	1	34m <sup>2</sup>	Airside, departure level (46)	Sunglasses, jewellery, watches, cosmetics, leather goods and/or accessories
SR5	1	67m <sup>2</sup>	Airside, departure level (52)	Fashion, accessories, jewellery and/or luggage.
SR6	1	197m <sup>2</sup>	Airside, departure level (54)	Press and books, confectionary, fashion, accessories, travel convenience

Table note:

\*SR1 tender represents the opportunity to combine the two existing shops and to create one single new shop. (Visible on the map: 28 & 29)

\*\*SR3 tender represents the opportunity to combine the three existing shops and to create one single new shop. (Visible on the map: 28, 29 & 30)



Retailers should present EOIs to [retailtender@bud.hu](mailto:retailtender@bud.hu) by indicating the tender number the retailer is interested in. Retailers can bid for one, all or a combination of the offered shops.

Submission deadline as 3 April 2017 COB.

RFP containing all relevant information for preparing the bids will be issued after review of all received EOIs.

"In the last two years, we have seen passenger numbers increase by around 23% and with growth forecasts continuing to project best in class levels, now is an ideal time for any potential new retailers to join Budapest Airport in what we believe are extremely high-yielding segments of SkyCourt and Terminal 2A," commented Kam Jandu, Chief Commercial Officer, Budapest Airport. "Our fantastic year to date 2017 traffic results will play an important role in attracting the dynamic and relevant players we wish to see at Budapest Airport," Jandu added.

### Notes for Editors

- Budapest Airport is the best airport in Eastern Europe, as recognized by Skytrax in 4 consecutive years from 2014 to 2017, based on passenger ratings.
- Budapest Airport Ltd., the operator of Budapest Ferenc Liszt International Airport, is owned by a consortium of Canadian (Caisse de dépôt et placement du Québec, 21.228 %) and Singaporean (Malton Investment Pte Ltd., 23.334 %) investors led by AviAlliance GmbH (55.438 %).
- The terminals of the airport are home to 45 airlines which transported 11.4 million passengers to 111 airports in 36 countries in 2016 (11.1% growth rate in 2016 vs. 2015).
- Budapest Airport in 2016 handled 112.143 tons of cargo (a 22.7% growth rate vs. 2015).

To find out more on Budapest Airport, visit [www.bud.hu](http://www.bud.hu)

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